



Center for Development Management



CHARLES CHAWEZI NDLOVU, PhD.
Agri-Business & Value Chain Development Expert

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Charles Ndlovu is an agribusiness management and a socio-economic development expert with over 12 years' experience. He holds a PhD in Agribusiness Management, MBA in Agribusiness Management obtained from Indian State Agricultural Universities and also completed an MA in Development Studies at University of Malawi, Chancellor College. He has experience in business planning, strategic planning, market analysis, agricultural value chain analysis, designing/programming of development projects, development of training material and facilitation of training both nationally and internationally, training of farmer organisations/cooperatives, facilitation of multi-stakeholder agricultural commodities/innovation platform development, community/farmers mobilisation, and agricultural policy analysis and advocacy. He has served in different senior and supervisory positions, as project/programme manager/coordinator, head of department and researcher in various organisations working with both livestock and crop farmers in Malawi.

Charles has provided consultancy services as an Agribusiness Expert for the development of the Malawi National Agribusiness Strategy for the Ministry of Agriculture. He also provided expertise for the "Capacity Needs Assessment and Feasibility study on Market Access packages and Business Development Support for Smallholder Farmers and Farmer Organisations" for World Food Programme (Malawi). He also provided consultancy services as a Markets and Trade Policy expert for the IFAD funded 'Market Analysis and Value chain analysis study' on behalf of the Ministry of Agriculture, Malawi. He has participated in value chain analyses for over 20 crops grown in Malawi. He has also developed business cases/plans for rice, groundnut, paprika, chillies and cassava value chains as well as aquaculture, beef fattening unit and dairy business. Further, Charles has extensive experience in designing and conducting of quantitative and qualitative research, baseline studies, mid-term and final evaluation for various local and international NGO's in Malawi. He has been involved in strategic planning, policy research, policy dialogues and developed policy briefs on various issues affecting the development of agriculture and livestock sector in Malawi. Charles has conducted research on social capital and enterprise development, market integration, value chain analysis, agricultural market integration, supply chain management, agricultural supply response analysis, and forecasting of agriculture commodity prices.